# Reduced-Cost Programs

ACDS has partnered with select organizations to offer affinity benefits to our members. Learn more about these reduced cost programs below.

### belairdirect: Home and Auto Insurance

Benefit from exclusive savings on car and home insurance with belairdirect, formerly known as Johnson Insurance.

With belairdirect, ACDS member staff can enjoy significantly reduced cost enhanced home coverage, optional car insurance add-ons with belairdirect's Affinity Plus endorsement, and user-friendly digital tools for easy insurance management.

To secure your benefits and discounts, use the group ID code "**ACODS**" when requesting a quote at **belairdirect.com/savings**, or by calling 1-833-887-4626.

### Salopek & Associates - Discount on HR Needs

Salopek & Associates offers service providers customizable HR support tailored to meet your human resources needs. With the coupon code "**ACDS15%OFF**", members can take advantage of a 15% discount on all purchases.

Additionally, members can connect with an HR expert for a complimentary consultation to address unique needs receive timely support on challenging issues, and receive 10% off consulting services for additional support.

For more information on how Salopek can support your organization's needs, visit **www.salopekconsulting.com** or reach out via info@salopekconsulting.com or 877-681-1232.

### St. John Ambulance - Discount on First Aid Courses

ACDS member organizations, staff, volunteers, and individuals receiving services from ACDS members, receive a 15% discount on the following courses:
- Emergency First Aid with Level A CPR and AED
- Standard First Aid with Level C CPR and AED
- Standard First Aid Recertification

Discounts are also available to immediate family members of individuals served by ACDS member organizations. You can receive 20% off first aid with CPR certification (code: **ACDS23**), 20% off first aid kits (code: **KITS20**) and 10% off for family members (code: **ABFAM23**). **Learn more**.